



Executive Revenue Cycle Assessment™

A Structured Self-Assessment for Healthcare Leaders

Identify Hidden Revenue Leakage Before It Becomes Lost Revenue

Evaluate your revenue cycle across 28 critical operational checkpoints—in under 10 minutes.

Designed for hospitals, physician groups, specialty practices, ambulatory surgery centers, DME suppliers and Revenue Cycle leaders.

About This Assessment

Revenue leakage rarely occurs because of a single major failure.

More often, it results from multiple small operational gaps across patient access, documentation, coding, claims management, denials, and accounts receivable. Left unchecked, these issues quietly reduce collections, delay cash flow, and impact long-term financial performance.

The **Executive Revenue Cycle Assessment™** is designed for healthcare executives, practice administrators, revenue cycle leaders, physician groups, hospitals, ambulatory surgery centers, specialty practices, DME suppliers, and RCM organizations to evaluate the operational health of their revenue cycle.

In less than **10 minutes**, this structured self-assessment provides an executive-level snapshot of where opportunities for improvement may exist.

How to Use This Assessment

For each statement, select the response that best reflects your organization's current state.

- ☐ **Yes**
- ☐ **Needs Improvement**
- ☐ **No**

Answer each question based on your organization's current operational reality—not where you aspire to be. The value of this assessment lies in honest evaluation.

SECTION 1

Front-End Revenue Cycle

Patient Access & Financial Clearance

- ☐ Patient demographics are verified before every encounter.
- ☐ Insurance eligibility is confirmed prior to service.
- ☐ Prior authorization requirements are consistently tracked and managed.
- ☐ Patient financial responsibility is communicated before treatment.

SECTION 2

Clinical Documentation & Charge Capture

- ☐ Clinical documentation consistently supports medical necessity.
- ☐ Charges are captured and submitted within established turnaround times.
- ☐ Charge Lag is monitored as a key operational KPI.
- ☐ Documentation deficiencies are routinely identified and corrected.

SECTION 3

Medical Coding

- ☐ CPT, ICD-10-CM and HCPCS coding undergoes regular quality review.
- ☐ Coding accuracy is measured using defined quality benchmarks.
- ☐ Modifier usage is routinely audited.
- ☐ Coding updates and payer policy changes are implemented promptly.

SECTION 4

Claims Management

- ☐ Clean Claim Rate is consistently monitored.
- ☐ First Pass Resolution Rate is measured and reviewed.
- ☐ Claims are submitted within payer filing deadlines.
- ☐ Rejected claims are corrected and resubmitted promptly.

SECTION 5

Denial Prevention & Recovery

- ☐ Denials are categorized by root cause rather than payer alone.
- ☐ Preventable denial trends are reviewed regularly.
- ☐ Appeal success rates are monitored.
- ☐ Corrective actions are implemented to reduce recurring denials.

SECTION 6

Accounts Receivable Optimization

- ☐ Accounts Receivable Aging is reviewed on a regular basis.
- ☐ High-value aging accounts receive prioritized follow-up.
- ☐ Underpayments are identified and investigated.
- ☐ Payer follow-up follows defined escalation timelines.

SECTION 7

Executive Visibility & Operational Governance

- ☐ Executive dashboards provide meaningful operational visibility.
- ☐ Net Collection Rate is actively monitored.
- ☐ Revenue leakage trends are measured and reviewed.
- ☐ Leadership conducts regular Revenue Cycle performance reviews.

Executive Assessment Score

Scoring Guide

Count every response marked **YES**.

24–28 YES

Your Revenue Cycle appears operationally mature, supported by disciplined processes and strong executive oversight. Continue monitoring KPIs and pursuing continuous improvement.

18–23 YES

Your core Revenue Cycle processes are established, but opportunities exist to improve operational efficiency, reduce denials, accelerate reimbursement, and strengthen financial performance.

Below 18 YES

Multiple operational gaps may be contributing to preventable revenue leakage. A structured Revenue Cycle Assessment can help identify improvement opportunities before they materially impact collections and cash flow.

Executive Insights

Revenue leakage rarely begins in one department.

It is usually the cumulative result of small operational gaps across:

- Patient Registration
- Insurance Eligibility Verification
- Prior Authorization
- Clinical Documentation
- Medical Coding
- Charge Capture
- Claims Management
- Denial Prevention
- Accounts Receivable

Healthcare organizations that routinely measure and improve these operational checkpoints are generally better positioned to increase collections, reduce denials, shorten reimbursement cycles, and strengthen long-term financial performance.

Revenue leakage is rarely caused by one large operational failure.

It is usually the cumulative effect of dozens of small process gaps that compound across the Revenue Cycle.

Organizations that identify these gaps early generally achieve stronger collections, fewer denials, faster reimbursement, and better long-term financial performance.

Ready for a Comprehensive Revenue Cycle Assessment?

This Executive Revenue Cycle Assessment™ provides a high-level snapshot of your organization's Revenue Cycle health.

If your assessment highlights opportunities for improvement, the next step is a complimentary Revenue Cycle Assessment conducted by our team. We'll review your current workflows, identify potential revenue leakage, and provide practical recommendations tailored to your organization—all while working within your existing EMR and Practice Management systems.

Scan to Request Your Complimentary Revenue Cycle Assessment



The QR code will take you directly to our assessment request form.

Jusme Healthcare Solutions

AI-enabled Revenue Cycle Management for U.S. Healthcare Providers

- ✓ End-to-End Revenue Cycle Management
- ✓ Medical Billing & Coding
- ✓ Denial Prevention & Recovery
- ✓ Accounts Receivable Optimization
- ✓ Credentialing & Provider Enrollment
- ✓ Executive KPI Reporting
- ✓ AI-enabled Revenue Intelligence

Revenue Cycle Reimagined. Predictable Results Delivered.

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